

# **Investment in Africa**

UNDERSTANDING YOUR NEEDS,
MEETING YOUR EXPECTATIONS,
MATCHING LOCAL
CONSTRAINTS...

### ASIALLIANS GENERAL INTRODUCTION

ASIALLIANS is a French law firm registered with Paris Bar Association. Asiallians coordinates a network of laws firms having a recognized business law practice in Europe, Mainland China, Hong Kong, Taiwan and Africa.

For over 20 years, the founding partners of Asiallians have advised their clients in Asia and have developed a strong expertise in every field of foreign investments.

We advise French and European major accounts as well as small and medium size enterprises in the traditional field of Foreign Direct Investment, and also in more specialized areas of expertise such as Intellectual Property Protection, Distribution Law, Labor Law, Transnational taxation, Securities Law or Customs practices. We also accompany Chinese and Taiwanese companies investing in Europe or Africa.

Our teams are dedicated to supporting our clientele in all industry areas: heavy industry, aeronautics, service sector, cosmetics, pharmaceutics, technology, luxury groups...

Through our cooperation network, we offer our clients a greater capacity to act before all administrative authorities and local jurisdictions on both areas of investment projects and litigations cases.

### Our experience is built on three fundamental and complementary dynamics:

Territoriality: we assist our clients where the projects are located;

Cross integration: we offer our clients a comprehensive range of legal advice

and assistance services;

Professional Network referral: we can refer to our clients collateral services providers in order

to provide an overall and efficient implementation of the project.

We provide our clients with a complete range of high quality services.

Asiallians is the first French Law Firm providing its clients with an integrated Euro-Asian service offer.

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# A CULTURAL, GEOGRAPHICAL AND TECHNICAL INTEGRATION

ASIALLIANS has formed close strategic partnerships with local law firms with recognized nationwide expertise in Mainland China, Hong Kong, Taiwan and Africa.

Our service offer combines the experience of a French law firm with the full-capacity practice of our local partners.

ASIALLIANS is the sole Asia based member and representative of ABLE, an African network of attorneys and other professionals who offers assistance and solutions in more than 40 countries in Africa, with expertise in commercial, civil and criminal law, finance, merger & acquisition, accounting, tax, compliance, environmental protection, arbitration and judicial litigations.

### With Asiallians, you have access:

To our professional network's teams...

To a complete range of expertise and full-capacity practice...

To our professional networks developed in each territory for 20 years...

To our network's integrated departments...

...in each of our offices in Greater China

### In Asiallians...

- ...We understand your needs
- $\dots \label{thm:problem} We \ master \ French, Chinese, Taiwanese \ and \ Africa \ environments$
- ...We will assist you thoroughly in your projects
- ...We can provide you with professional experts in each area of expertise
- $\ldots$  We offer you integrated networks in Asia, Europe and Africa

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### IN MAINLAND CHINA

### IN TAIWAN





11 Offices

20 partners

**100** lawyers and professionals Intellectual Property counsels, legal translators





Office in Taipei

6 partners

**13** lawyers admitted at **12** Bar Associations covering the whole territory of Taiwan Legal translators

### IN AFRICA





ASIALLIANS & ABLE (Africa Business and Legal Expertise) An independent Pan-African network of business law firms 45 African countries

ABLE network (African Business & Legal Expertise) is an international network of African law firms, organising synergy of integrated skills and human resources in 45 countries in Africa, being today the largest legal network in Africa.

ASIALLIANS is not only a member of ABLE network so as to provide services to enterprises, investors and international companies having projects involving Chinese and African expertise, but ASIALLIANS is the sole representative of ABLE network in North and South-East Asia.

ASIALLIANS can assist African clients in China, Hong Kong and Taiwan, and Asian Companies and Individuals in countries as follows:

South Africa	Gabon	Nigeria
Algeria	Ghana	Ouganda
Angola	Guinée	RD Congo
Benin	Guinée Bissau	Rwanda
Botswana	Guinée Equatoriale	Senegal
Burkina-Faso	Mauritius	Sierra Leone
Burundi	Kenya	Soudan
Cameroun	Madagascar	South Soudan
Central Africa	Malawi	Tanzania
Comores	Mali	Tchad
Congo	Moroco	Togo
Ivory Coast	Mauritania	Tunisia
Djibouti	Mozambique	Zambia
Erythrea	Namibia	Zimbabwe
Ethiopia	Niger	

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### **ASIALLIANS NETWORK**



Beijing

Tianjin

Qingdao

Shanghai

Fuzhou

Xiamen

Guangzhou

Nansha

Shenzhen

Haikou

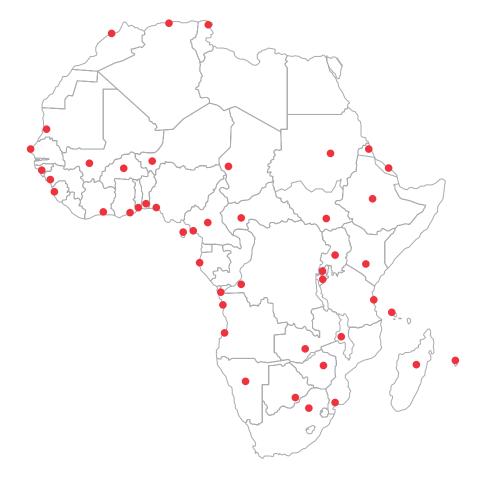
Hong Kong

Taipei

Paris

OUR STAFF WILL ADDRESS
YOUR LEGAL NEEDS
WE OFFER INTEGRATED
SERVICES (ACCOUNTING,
FINANCE, REAL
ESTATE, MARKETING,
COMMUNICATION...)

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ASIALLIANS can offer local service and support from in following countries under their legal systems:

Algeria, in Algiers

Angola, in Luanda and Benguela

Benin, in Cotonou

Botswana, in Gaborone

Burkina-Faso, in Ouagadougou

Burundi, in Bujumbura

CAMEROON, in Yaounde and Douala

Central Africa, in Bangui

Comores, in Moroni

Congo, in Ponte-Noire

Ivory Coast, in Abidjan

Djibouti, in Djibouti

Eritrea, in Asmara

Ethiopia, in Addis Ababa

Gabon, in Port-Gentil

Ghana, in Accra

Guinea, in Conakry

Guinea Bissau, in Bissau

Equatorial Guinea, in Malabo

Mauritius, in Port Louis

Kenya, in Nairobi

Madagascar, in Antananarivo

Malawi, in Lilongwe

Mali, in Bamako

Morocco, in Casablanca

Mauritania, in Nouakchott

Mozambique, in Maputo

Namibia, in Windhoek

Niger, in Niamey

Nigeria, in Lagos

Uganda, in Kampala

DR Congo, in Kinshasa

Rwanda, in Kigali

Senegal, in Dakar

Sierra Leone, in Freetown

Sudan, in Khartoum

South Africa, in Johannesburg

South Sudan, in Juba

Tanzania, in Dar Es Salaam

Chad, in N'Djamena

Togo, in Lome

Tunisia, in Tunis

Zambia, Lusaka

Zimbabwe, in Harare

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# A FULL SERVICE EXPERTISE AND A GLOBAL ASSISTANCE

### **Business Expanding**

Provide Investment Opportunies in Africa (PPP + EPC)

### Assistance

Approval for Outbound Investment from PRC
Approval for Foreign Investment in African countries
Investment Structure
Commercial & Public Relationship
Labour and Visa
Import & Export

### **Evaluation and protection**

Due diligence Compliance Legal opinions, legal and tax optimization International tax treatment Protection of IP rights

### Specialization

Mergers & Acquisitions
Tax law & International tax treaties
Company law
Distribution law
Intellectual property law
Insurance law
Labour law
Maritime law
Competition law

### **Litigation & Arbitration**

Real estate law

Civil, commercial, administrative and criminal disputes before African courts International arbitration in Africa, Europe, or Asia

### ...in a structured network

7 | Areas of Practice ASIALLIANS

### **OUR EXPERIENCES**

- Advising a Chinese SOE on a 3 billion USD EPC project in Cameroon (construction sector)
- Advising a Chinese SOE on a 70 million USD greenfield investment in Angola with multiple lay
  ers of offshore SPVs (manufacturing sector)
- Advising a Chinese SOE on a 20 million joint venture investment in Angola (agriculture sector)
- Assisting a Chinese SOE on a PPP project with local governments and a development bank in multiple African countries
- Assisting a Chinese public-listed company for due diligences in Mauritius, Kenya and Angola
- Assisting a Chinese SOE on legal compliance in Angola, Cameroon, Kenya, Zimbabwe and
  other African countries on a long term basis, including but not limited to corporate compli
  ance, labor, tax, trademark protection, import & export, public relationships, etc
- Assisting a Chinese company with criminal proceedings in Angola and Kenya
- Assisting a Chinese SOE with preliminary phases in an international arbitration under Swiss Rules, amount in dispute 2 billion USD
- Assisting an African company claiming damages against a Chinese SOE in Beijing
- Providing investment opportunities (mineral, construction, etc) to multiple Chinese companies

... and more

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### YOUR PRIVILEGED CONTACT LAWYERS



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9 | Contact Us ASIALLIANS

IN AN ECONOMICAL AND
COMMERCIAL ENVIRONMENT IN
CONSTANT AND RAPID CHANGE,
THE BEST WAY TO UNDERSTAND A
LEGAL SYSTEM IS TO INTEGRATE IT



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11 | Our Offices ASIALLIANS

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Wang Jing & Co.



**W** WTW Taipei Commercial Law Firem



Africa Business and Legal Expertise